



authsec

Business Case and Smart Cards

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Our Value Proposition

“We leverage our experience to benefit our customers.”

- **Lower Cost**– Deep and wide knowledge and experience base, gained through execution of complex and notable groundbreaking work, permits rapid template development for design and evaluation phases
- **Faster Implementation** – Library of extensively documented required procedures shortens time needed to accomplish projects
- **Proven Solution** – In-house lab’s assessment of leading security products and strong foundation in best industry practices allow delivery of previously tested and well documented security solutions



Corporate Background

- Certified woman owned, small business enterprise established in 1994
- A leading provider of information security consulting services & solutions
- INC 500 company
- Experienced management team
- Staff of instructor grade experts
- Current GSA IT schedule holder
- Training partner for security product vendors





Just a Thought

Smart card implementations are not about technology, they are about business process and change management.





Business Case Starting Point

- BCA Format
- Organizational Drivers
 - Strategic Plans
 - Compliance and Regulatory
 - Financial
- Enterprise Architecture
- Identity and Access Management Strategy





Understanding Your Organization

- What will smart cards do for you?
- What will it take to implement?
- What changes will have to be made?
- What are the cost impacts?
 - Cost Management
 - Cost off-set
 - Cost reduction
 - Cost recovery
 - Cost avoidance
 - Compliance
 - Business Process Improvement
 - New Risks and Costs

